

## Export Compliance Policy

Pearson Engineering understands the importance of export compliance and takes its responsibilities seriously. It is incumbent on Pearson Engineering that it grows its overseas business in a way which is both compliant with relevant legislation and reflective of best industry practice. Pearson Engineering's commercial success depends on its ability to conduct business in both UK and overseas territories, transacting with foreign organisations including governments and commercial organisations in a legally compliant manner.

Export control regulations are enforced in countries throughout the world to support national security policies and prevent the illegitimate development of Weapons of Mass Destruction and related terrorist activities. Over the past few years the political and economic climate has sharpened the focus on export controls and as a consequence regulations are tightening and enforcement is increasing.

We therefore take a strong stance within our business to understand the controls and ensure they are complied with fully.

We screen all our new customers to ensure that we do not do business with prohibited entities. Pearson Engineering will obtain all the necessary licenses and other government approvals prior to exporting control listed products and technology.

The purpose of these controls is to limit the supply of the technology or strategic goods to countries proscribed, principally for reasons of proliferation, security, or terrorism.

It is each employee's responsibility to understand any export control requirement related to their work and to ensure that no exports are made contrary to those requirements. Pearson Engineering will ensure that, no item is exported without first determining if a licence is required, a review is made on all proposals, contracts, deliverables, shipments, and transfers with possible export control issues to ensure that exports are compliant with relevant export laws and regulations. Failure to comply could adversely affect national and international interests and potentially subject the company and individuals to serious penalties and reputational damage.

Mark Welstead  
Commercial Director